

The logo for Midwest MicroSystems features the company name in a serif font, with 'Midwest' on the top line and 'MicroSystems' on the bottom line. The text is contained within a graphic of three overlapping rectangular frames that appear to be stacked on top of each other, creating a sense of depth and a document-like appearance.

Midwest
MicroSystems

3100 'O' Street, Ste 7
Lincoln, NE 68510
(402) 323-6969
fax (402) 323-6968
www.midwestmicro.com

The 'Sole Manager' logo is a large, stylized graphic. The word 'SOLE' is rendered in large, bold, 3D block letters. Each letter of 'SOLE' is filled with a different grayscale photograph of a farm scene, such as a cow in a pen, a field, or a barn. Below 'SOLE', the word 'Manager' is written in a smaller, elegant serif font, followed by a trademark symbol (TM).

SOLE
Manager™

Sample Reports





Sale Reports

Sale Manager Sample

August 16, 2000

Sale Record Sheet

<u>Sale Name</u>	<u>Lot</u>	<u>Animal ID</u>	<u>SalePrice</u>	<u>BuyerNumber</u>	<u>BuyerName</u>
Bull Sale	4	9414S	\$ 3,400.00	100	Hafer, Larry
Bull Sale	5	9559	\$ 2,300.00	101	Smith, John
Bull Sale	6	9562S	\$ 1,700.00	101	Smith, John
Bull Sale	7	9605	\$ 1,500.00	103	Fitzsimmons, Edmond
Bull Sale	8	9666	\$ 3,400.00	104	Valvoline, Brent
Bull Sale	9	97025	\$ 2,200.00	105	Hittler, Lyle

Sale Manager Sample

08/16/2000

Sale Summary Report

29 Records Where OpenSale = -1

Description	Total Sales	Average	Sold	No Sales	Scratch
Bull Sale	\$74,200.00	\$2,558.62	29	0	0

All Sales:

TotalLots 29
BullsSold 29
CowsSold 0
PensSold 0
NoSale 0 (without price)
0 (with price)
Scratch 0
TotalSale \$ 74,200.00
HighSale \$ 4,800.00
LowSale \$ 1,400.00
AverageSale \$ 2,558.62
Range \$ 3,400.00
HighLot Sale Manager Sample (Lot 13, Bull Sale)
LowLot Sale Manager Sample (Lot 10, Bull Sale)

Sale Manager Sample

August 16, 2000

Delivery Report

Invoice 7	Buyer 108	Doe, John	08/16/2000	
Lot Count: 2		4555 West 34		
Head Count: 2				
Deliver: Yes		Lewiston		
		MT 54477	(402) 555-9933	
<u>Lot</u>	<u>Lot Count</u>	<u>Animal ID</u>	<u>Class</u>	<u>Animal Notes</u>
20	1	97170	Bull	
28	1	9744	Bull	
Remarks:			Delivery:	
Check No. 2266;			Ranch is outside of Lewiston around 13 miles. NEED TO GET BETTER DIRECTIONS.	

Invoice 2	Buyer 101	Smith, John	08/16/2000	
Lot Count: 3		1233 West 22 HWY		
Head Count: 3				
Deliver: Yes		Two Dot		
		MT 555789	(789) 541-2201	
<u>Lot</u>	<u>Lot Count</u>	<u>Animal ID</u>	<u>Class</u>	<u>Animal Notes</u>
22	1	97202	Bull	
5	1	9559	Bull	Lot #35
6	1	9562S	Bull	SAR A04A of 9562 033
Remarks:			Delivery:	
Check No. 4599; Deliver at earliest time available			32 miles west of Two dot on old highway 22. Then go 11 north to ranch sign.	

Sale Manager Sample

8/16/2000 2:43:12PM

Reconciliation Report for Bull Sale

Animals for this Sale:

Gross Sale	\$74,200.00
Less No Sales	<u>\$0.00</u>
= Actual Sales	\$74,200.00
Less Pending Invoices	\$26,950.00
= Sale Receipts	\$47,250.00

<u>Lot</u>	<u>Invoice No.</u>	<u>Price</u>	<u>Buyer No.</u>	<u>Buyer</u>	<u>Seller</u>	<u>Invoice Due</u>
Status 0 - Invoice Pending						
12	97109	\$4,500.00	109	Davis, Tim	Sale Manager Sample	
16	97130	\$3,400.00	105	Hittler, Lyle	Sale Manager Sample	
17	97160	\$2,250.00	104	Valvoline, Brent	Sale Manager Sample	
19	97167	\$1,700.00	109	Davis, Tim	Sale Manager Sample	
21	97199	\$1,700.00	104	Valvoline, Brent	Sale Manager Sample	
24	97240	\$3,000.00	104	er by SaleOrder, LotNumber	Sale Manager Sample	
25	97242	\$2,800.00	105	Hittler, Lyle	Sale Manager Sample	
29	9807S	\$2,000.00	109	Davis, Tim	Sale Manager Sample	
8	9666	\$3,400.00	104	Valvoline, Brent	Sale Manager Sample	
9	97025	\$2,200.00	105	Hittler, Lyle	Sale Manager Sample	
TOTAL		\$26,950.00				

Status 1 - Cattle Sold

1	2135	1	\$2,000.00	100	Hafer, Larry	Sale Manager Sample
10	9710	5	\$1,400.00	106	Hain, Kyle	Sale Manager Sample
11	97102	4	\$1,800.00	107	Luebbe, Brandon	Sale Manager Sample
13	9712	6	\$4,800.00	110	Lowe, Jim	Sale Manager Sample
14	97121	1	\$1,800.00	100	Hafer, Larry	Sale Manager Sample
15	97127	3	\$2,950.00	103	Fitzsimmons, Edmond	Sale Manager Sample
18	97165	5	\$3,100.00	106	Hain, Kyle	Sale Manager Sample
2	3717	5	\$2,300.00	106	Hain, Kyle	Sale Manager Sample
20	97170	7	\$3,500.00	108	Doe, John	Sale Manager Sample

<u>Lot</u>		<u>Invoice No.</u>	<u>Price</u>	<u>Buyer No.</u>	<u>Buyer</u>	<u>Seller</u>	<u>Invoice Due</u>
Status 1 - Cattle Sold							
22	97202	2	\$2,200.00	101	Smith, John	Sale Manager Sample	
23	97204	3	\$2,100.00	103	Fitzsimmons, Edmond	Sale Manager Sample	
26	97243	5	\$2,600.00	106	Hain, Kyle	Sale Manager Sample	
27	97250	4	\$1,900.00	107	Luebbe, Brandon	Sale Manager Sample	
28	9744	7	\$2,900.00	108	Doe, John	Sale Manager Sample	
3	9228S	6	\$3,000.00	110	Lowe, Jim	Sale Manager Sample	
4	9414S	1	\$3,400.00	100	Hafer, Larry	Sale Manager Sample	
5	9559	2	\$2,300.00	101	Smith, John	Sale Manager Sample	
6	9562S	2	\$1,700.00	101	Smith, John	Sale Manager Sample	
7	9605	3	\$1,500.00	103	Fitzsimmons, Edmond	Sale Manager Sample	
TOTAL			\$47,250.00				

Sale Manager Sample

Receivables Report for Bull Sale

08/16/2000 2:44:59PM

Invoice	Total	Discount	Paid	Amt Due	Head	Buyer No	Buyer Name	Remark
8	\$10,350.00	\$0.00	\$0.00	\$10,350.00	4	104	Valvoline, Brent	
9	\$8,400.00	\$0.00	\$0.00	\$8,400.00	3	105	Hittler, Lyle	
10	\$8,200.00	\$0.00	\$0.00	\$8,200.00	3	109	Davis, Tim	
TOTAL	\$26,950.00	\$0.00	\$0.00	\$26,950.00				



Invoicing

Sale Manager Sample

Private Treaty Bull Sale

1212 West HWY 34

Seward NE 68434

www.midwestmicro.com

larry@midwestmicro.com

Phone 1 (402) 455-8888

Phone 2 (402) 655-7898

Fax (402) 655-7899

INVOICE

August 16, 2000

Invoice No. 2

Buyer No. 101

BUYER:	TRANSFER:
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Smith, John
Smith Livestock Company
1233 West 22 HWY
Two Dot, MT 555789
Phone: (789) 541-2201

Smith, John
Smith Livestock Company
1233 West 22 HWY
Two Dot, MT 555789
Assn.#: Angus

Lot	Count	Animal ID	Class	Notes	Price
22	1	97202	Bull		\$2,200.00
5	1	9559	Bull	Lot #35	\$2,300.00
6	1	9562S	Bull	SAR A04A of 9562 033	\$1,700.00

TOTAL	\$6,200.00
HEAD COUNT	3
LOT COUNT	3
LOT AVERAGE	\$2,066.67

Invoice Total	\$6,200.00
Discount	\$500.00
Amount Paid	\$5,700.00
Amount Due	\$0.00

Remarks: Check No. 4599; Deliver at earliest time available

Thank you! Please come again.

Sale Manager Sample

August 16, 2000

Invoice Listing

Invoice **2** Buyer **101** **Smith, John** **08/16/2000**

<u>Lot</u>	<u>Count</u>	<u>Animal ID</u>	<u>Class</u>	<u>Animal Notes</u>	<u>NoSale</u>	<u>Sale Price</u>
22	1	97202	Bull		No	\$2,200.00
5	1	9559	Bull	Lot #35	No	\$2,300.00
6	1	9562S	Bull	SAR A04A of 9562 033	No	\$1,700.00

Remarks: Check No. 4599; Deliver at earliest time available

Lot Count	3
Head Count	3
Invoice Total	\$6,200.00
Discount	\$500.00
Amount Paid	\$5,700.00
Amount Due	\$0.00

Invoice **3** Buyer **103** **Fitzsimmons, Edmond** **08/16/2000**

<u>Lot</u>	<u>Count</u>	<u>Animal ID</u>	<u>Class</u>	<u>Animal Notes</u>	<u>NoSale</u>	<u>Sale Price</u>
15	1	97127	Bull		No	\$2,950.00
23	1	97204	Bull		No	\$2,100.00
7	1	9605	Bull		No	\$1,500.00

Remarks: Check No. 1222;

Lot Count	3
Head Count	3
Invoice Total	\$6,550.00
Discount	\$0.00
Amount Paid	\$6,550.00
Amount Due	\$0.00

Invoice **4** Buyer **107** **Luebbe, Brandon** **08/16/2000**

<u>Lot</u>	<u>Count</u>	<u>Animal ID</u>	<u>Class</u>	<u>Animal Notes</u>	<u>NoSale</u>	<u>Sale Price</u>
11	1	97102	Bull		No	\$1,800.00
27	1	97250	Bull		No	\$1,900.00

Remarks: Check No. 12222;

Sale Manager Sample

8/16/2000 3:00:59PM

Invoice Reconciliation for August 16, 2000

All Invoices for Specified Date:

Total Sales	\$67,000.00
Less Balance Due	\$26,950.00
Less Discounts	\$500.00
= Cash Receipts	\$39,550.00
Other Deductions	_____
Other Additions	_____
TOTAL OTHER FUNDS	_____
Total Checks & Cash	<input type="text"/>

Sale Manager Sample

Deposit Report

08/16/2000

2:43:37PM

<u>Date</u>	<u>Invoice No</u>	<u>Amt. Paid</u>	<u>Check No.</u>	<u>Buyer Name</u>	<u>Remark</u>
08/16/2000	2	\$5,700.00	4599	Smith, John	Check No. 4599; Deliver at earliest time available
08/16/2000	3	\$6,550.00	1222	Fitzsimmons, Edmond	Check No. 1222;
08/16/2000	4	\$3,700.00	12222	Luebbe, Brandon	Check No. 12222;
08/16/2000	5	\$9,400.00	2888	Hain, Kyle	Check No. 2888;
08/16/2000	6	\$7,800.00	5566	Lowe, Jim	Check No. 5566;
08/16/2000	7	\$6,400.00	2266	Doe, John	Check No. 2266;

TOTAL \$39,550.00



Buyer Information

Sale Manager Sample

August 16, 2000

Buyer Listing

<u>Buyer</u> <u>Number</u>	<u>LastName</u>	<u>First Name</u>	<u>Company</u>	<u>Address1</u>	<u>City</u>	<u>State</u>	<u>Zip</u>
100	Hafer	Larry	Horizon Cattle Company	2134 Circle Drive	Lincoln	NE	68522
101	Smith	John	Smith Livestock Company	1233 West 22 HWY	Two Dot	MT	555789
103	Fitzsimmons	Edmond	Ed's Acres	5699 Circle Drive	Rapid City	SD	56544
104	Valvoline	Brent	Valvoline Angus Ranch	HC 45	Marsland	NE	68552
105	Hittler	Lyle	Valley Farms	13800 SE 72nd Str	Lincoln	NE	68501
106	Hain	Kyle	Hain Brothers Angus	789 west Anew Rd	Stablehurst	NE	58865
107	Luebbe	Brandon	Luebbe Simmentals	664 West Holdrege	Seward	NE	68434
108	Doe	John	Doe Cattle Company	4555 West 34	Lewiston	MT	54477
109	Davis	Tim	Circle D Ranch	1344 West Waverly	Wood Lake	KS	78966
110	Lowe	Jim	Lowe Ranch	34333 Sewell Road	Lake Benton	MN	65512

Sale Manager Sample

August 16, 2000

Customer History

Fitzsimmons, Edmond

<u>Name</u>	Edmond	Fitzsimmons	<u>Phone1</u>	(605) 123-4556
<u>Company</u>	Ed's Acres		<u>Phone2</u>	
<u>Address 1</u>	5699 Circle Drive		<u>Fax</u>	
<u>Address 2</u>			<u>E-mail</u>	
<u>City, State, Zip</u>	Rapid City	SD 56544	<u>Junior</u>	No
<u>Notes:</u>	8/16/2000 9:56:44 AM: Ed is our first bull customer and is very concerned about birth weights. Purchased at bull sale but also likes to buy our herd bulls as well.		<u>Directions:</u>	Ranch is located 3 miles south of Rapid on HWY 45 and then 2 and 1/4 east to ranch sign.

Purchase History:

Last Bought: 08/16/2000

<u>Sale</u>	<u>Date</u>	<u>Lot</u>	<u>Animal ID</u>	<u>Registration</u>	<u>Class</u>	<u>Sale Price</u>	<u>Notes</u>
Bull Sale	11/10/2000	7	9605		Bull	\$1,500.00	
Bull Sale	11/10/2000	15	97127		Bull	\$2,950.00	
Bull Sale	11/10/2000	23	97204		Bull	\$2,100.00	

Hafer, Larry

<u>Name</u>	Larry	Hafer	<u>Phone1</u>	(402) 555-7878
<u>Company</u>	Horizon Cattle Company		<u>Phone2</u>	(402) 555-9898
<u>Address 1</u>	2134 Circle Drive		<u>Fax</u>	(402) 477-6521
<u>Address 2</u>			<u>E-mail</u>	larry@midwestmicro.com
<u>City, State, Zip</u>	Lincoln	NE 68522	<u>Junior</u>	No
<u>Notes:</u>	8/16/2000 9:49:39 AM: Larry is building his herd and has some immediate needs for Cow numbers.		<u>Directions:</u>	3 miles South of I-80 374 exit. Then go 1/2 east and 2 South. Farm is on the west side of the Road.

Purchase History:

Last Bought: 08/16/2000

<u>Sale</u>	<u>Date</u>	<u>Lot</u>	<u>Animal ID</u>	<u>Registration</u>	<u>Class</u>	<u>Sale Price</u>	<u>Notes</u>
Bull Sale	11/10/2000	1	2135		Bull	\$2,000.00	
Bull Sale	11/10/2000	4	9414S		Bull	\$3,400.00	SAR A02A of 9414 033
Bull Sale	11/10/2000	14	97121		Bull	\$1,800.00	

Hain, Kyle

<u>Name</u>	Kyle	Hain	<u>Phone1</u>	(402) 535-6477
<u>Company</u>	Hain Brothers Angus		<u>Phone2</u>	
<u>Address 1</u>	789 west Agnew Road		<u>Fax</u>	
<u>Address 2</u>			<u>E-mail</u>	kyle@drifter.com
<u>City, State, Zip</u>	Staplehurst	NE 58865	<u>Junior</u>	Yes

John Doe
Doe Cattle Company
4555 West 34
Lewiston MT 54477

John Smith
Smith Livestock Company
1233 West 22 HWY
Two Dot MT 555789

Edmond Fitzsimmons
Ed's Acres
5699 Circle Drive
Rapid City SD 56544

Kyle Hain
Hain Brothers Angus
789 west Agnew Road
Staplehurst NE 58865

Jim Lowe
Lowe Ranch
34333 Sewell Road
Lake Benton MN 65512

Brandon Luebbe
Luebbe Simmentals
664 West Holdrege Road
Seward NE 68434

Lyle Hittler
Valley Farms
13800 SE 72nd Street
Lincoln NE 68501

Larry Hafer
Horizon Cattle Company
2134 Circle Drive
Lincoln NE 68522

Brent Valvoline
Valvoline Angus Ranch
HC 45
Marsland NE 68552

Tim Davis
Circle D Ranch
1344 West Waverly Road
Wood Lake KS 78966



Catalog

Lot 1

SAR 9906 of 2135 KAN

Polled Fullblood Bull

<u>Reg #:</u>	<u>Born:</u> 03/19/1999
Schurrtop Fortune 3261	<u>BWt:</u> 83
Gardens Fortune 9213 S2	<u>205 Wt:</u> 651
Green Garden Jilt 612C	<u>365 Wt:</u> 1,047
L A B Ringleader	<u>Adg:</u> 2.47
R K Miss Shanigan Elba E 45	<u>Pelvis</u>
R K Miss Lucky Elba E 25	<u>Scrotum</u>
	<u>Frame</u>

	B Wt	W Wt	Y Wt	Milk	TM
EPD	3.5	47.0		8.0	30.0
Acc					

Great Son of Gardens Fortune. A moderate frame Bull with added depth and muscle.

Lot 2

SAR 9917 of 3717 EXT

Polled Fullblood Bull

<u>Reg #:</u>	<u>Born:</u> 03/25/1999
Schurrtop Fortune 3261	<u>BWt:</u> 85
Gardens Fortune 9213 S2	<u>205 Wt:</u> 638
Green Garden Jilt 612C	<u>365 Wt:</u> 957
KMA Highroller 5025	<u>Adg:</u> 1.99
Bushs Lady Roller 717	<u>Pelvis</u>
BA Traveler Lady 744	<u>Scrotum</u>
	<u>Frame</u>

	B Wt	W Wt	Y Wt	Milk	TM
EPD					
Acc					

A high performing Fortune son that is sure to add pounds at weaning a promote udder quality and increase milk.

Lot 3

HCC Mr. Ideal of Hi Hand 9228S

Polled Fullblood Bull

<u>Reg #:</u>	<u>Born:</u> 05/02/2000
Ideal 7365 Super X 5189 5180	<u>BWt:</u> 85
Ideal 033 of 7365 8263	<u>205 Wt:</u> 752
Ideal 8263 of Eldo 630 820	<u>365 Wt:</u>
Hoff Hi Hand S C 654	<u>Adg:</u> 3.25
Queen Ann 28 TMA	<u>Pelvis</u>
M C F Queen Ann 3201	<u>Scrotum</u>
	<u>Frame</u>

	B Wt	W Wt	Y Wt	Milk	TM
EPD	2.0	42.0	55.0	21.0	
Acc					

This standout herd bull prospect is a favorite of visitors at the ranch. His pathfinder dam needs no introduction and never misses.

Lot 4

HCC Mr. Ideal 9414S

Polled Fullblood Bull

<u>Reg #:</u>	<u>Born:</u> 05/02/2000
Ideal 7365 Super X 5189 5180	<u>BWt:</u> 88
Ideal 033 of 7365 8263	<u>205 Wt:</u> 723
Ideal 8263 of Eldo 630 820	<u>365 Wt:</u>
GT Maximum	<u>Adg:</u> 3.10
VAR9414 of 732Max	<u>Pelvis</u>
Hoff Miss Packer SC 732	<u>Scrotum</u>
	<u>Frame</u>

	B Wt	W Wt	Y Wt	Milk	TM
EPD					
Acc					

A top Ideal son that will work great on heifers and add some extra performance at weaning time.

Lot 5

NAR All Night 9706

Polled Fullblood Bull

<u>Reg #:</u> 12855723	<u>Born:</u> 03/27/1997
Schurrtop Fortune 7170	<u>BWt:</u> 86
L A R Fortune 752E	<u>205 Wt:</u> 628
Miss Eileenmere 670C L A R	<u>365 Wt:</u> 1,255
B A Sky Traveler 754	<u>Adg:</u> 3.92
Amdahl's Lynn 559	<u>Pelvis</u> 188.00
Ebony Hills Lynn 241-288	<u>Scrotum</u> 36.50
	<u>Frame</u>

	B Wt	W Wt	Y Wt	Milk	TM
EPD	0.3	28.0	46.5	12.5	25.0
Acc					

What an individual! Words cannot describe this high performing son of our great Traveler 754 daughter. His phenotype and number make him a candidate for any operation.

Lot 6

HCC Mr. Ideal of Traveler 9562S

Polled Fullblood Bull

<u>Reg #:</u>	<u>Born:</u> 05/04/2000
Ideal 7365 Super X 5189 5180	<u>BWt:</u> 90
Ideal 033 of 7365 8263	<u>205 Wt:</u> 775
Ideal 8263 of Eldo 630 820	<u>365 Wt:</u>
B A Sky Traveler 754	<u>Adg:</u> 3.34
Amdahl's Miss Judy 562	<u>Pelvis</u>
Ebony Hills Judy 61-49	<u>Scrotum</u>
	<u>Frame</u>

	B Wt	W Wt	Y Wt	Milk	TM
EPD					
Acc					

Watch for this Bull, you will without a doubt hear great things from him in the future. His carcass data is the best we have ever seen. His new owner could hit a home run.